We have been instrumental in Slovakia’s efforts to build knowledge-based economy.

2007: Slovakia had declining innovation outputs and irrelevant results.


2015-2020: Science parks.

2007: Slovakia had declining innovation outputs and irrelevant results.
We have a large network of top scientists and universities

Sample of our closest long-term university clients

- Helped secure over €250 million in funding (excluding investments into new buildings)
- Worked with top scientists to design centers of excellence, industry-academia cooperation consortia and technology transfer offices
Our consulting projects aim to build and strengthen R&D ecosystems for the long-term.
We have extensive experience in the design and implementation of R&D and commercialization activities in Eastern Europe

1. Comprehensive R&D infrastructure
   - We design the entire R&D ecosystem, including scientific institutes, companies, universities, and TTCs.
   - Credentials
     • Recent authorship of EBRD study on Science and Technology Parks (STPs) in Russia, gathering extensive contacts among key stakeholders
     • Designers of and successful funding seekers of around €200 million for academic-business research centers and science and technology parks
     • Executive experience as chief architects of Slovakia’s national knowledge-economy reforms

2. Design and management of effective technology commercialization systems
   - We manage IP rights, support startups and spin-offs and manage relations between business and academia.
   - Credentials
     • Projects with universities in building their technology transfer centers
     • Neulogy’s innovative model of building and supporting technology startups arising from the R&D community in Eastern Europe

3. Technology investment bridge between Russia and Silicon Valley
   - We enable startups to take advantage of both the low costs in EE and the nurturing environment of Silicon Valley.
   - Credentials
     • Office in Silicon Valley with extensive contacts among the VC community, including Russian-oriented VCs
     • Neulogy’s model based on separating startups and spin-offs into a product development group that stays in Eastern Europe and a business development group that takes advantage of the inspiring experience of a Silicon Valley incubator

Other credentials

• Intimate understanding of public sector mindsets and issues in the Eastern European context (team members worked in leading positions in private and public sector in Eastern Europe)
• Extensive working experience in diverse post-communist countries, including Russia, Serbia, Slovakia and Czech Republic
• Vast contact base among Central European scientists who could come work in Skolkovo
• Team of highly experienced professionals that includes former top public officials and graduates of leading universities such as Stanford, Harvard, Princeton and Columbia
Neulogy is uniquely positioned to generate a strong pipeline of technology based spin-offs and start-ups in the wider Central European region

<table>
<thead>
<tr>
<th>Neulogy’s partners</th>
<th>Clean technology</th>
<th>Biotechnology</th>
<th>IT</th>
<th>Automotive</th>
</tr>
</thead>
<tbody>
<tr>
<td>All major Slovak universities</td>
<td></td>
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<td></td>
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<tr>
<td>Slovak branches of multinational companies</td>
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<tr>
<td>EBRD in Russia</td>
<td></td>
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<tr>
<td>Kista and Turku science parks</td>
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<tr>
<td>(Sweden, Finland)</td>
<td></td>
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<tr>
<td>Stanford and U. of Texas technology transfer offices</td>
<td></td>
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</tbody>
</table>

- **First** private company in Central Europe to **specialize in professional services in science and technology**
- **Uniquely positioned to generate a strong pipeline of technology based spin-offs and start-ups** in Slovakia and wider Central European region, including Czech Republic, Hungary and Serbia.
Strong foothold in local innovation and R&D ecosystem
As a result of these relationships, we have the strongest pipeline of innovative companies in Slovakia.
In addition, we act as a virtual incubator for innovative Slovak startups.

Sample of companies that we incubate:

- Helped secure funding from public and private sources for all of these companies.
- Designed strategic, business, and marketing plans.
- Applied for patent protection in the United States and Europe.
Neulogy Ventures: source of venture capital funding for university spin-offs and SMEs

strong pipeline of business ventures and innovative ideas missing financing

Slovak leader in R&D and startups

Venture capital company managing 25+ mil. EUR
# Neulogy Ventures: two funds covering financial needs from seed to expansion stage

<table>
<thead>
<tr>
<th><strong>Slovak Innovation Fund</strong></th>
<th><strong>Slovak Entrepreneurs Fund</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Investment range</strong></td>
<td><strong>Investment range</strong></td>
</tr>
<tr>
<td>• €50K to €200K (Seed and Early-stage)</td>
<td>• €300K up to €3 mil. (Late stage)</td>
</tr>
<tr>
<td><strong>Fund size</strong></td>
<td><strong>Fund size</strong></td>
</tr>
<tr>
<td>• €7.3 mil.</td>
<td>• €16.1 mil.</td>
</tr>
<tr>
<td><strong>Source of money</strong></td>
<td><strong>Source of money</strong></td>
</tr>
<tr>
<td>• Public (EIF)</td>
<td>• Private (majority) and public (EIF)</td>
</tr>
<tr>
<td><strong>Geographic focus</strong></td>
<td><strong>Geographic focus</strong></td>
</tr>
<tr>
<td>• Slovakia</td>
<td>• Slovakia</td>
</tr>
<tr>
<td><strong>Sectoral focus</strong></td>
<td><strong>Sectoral focus</strong></td>
</tr>
<tr>
<td>• ICT/ Energy / Medical diagnostics</td>
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<tr>
<td><strong>Eligible companies</strong></td>
<td><strong>Eligible companies</strong></td>
</tr>
<tr>
<td>➢ Innovative technology/service</td>
<td>➢ Product or service commercially available</td>
</tr>
<tr>
<td>➢ Strong competitive advantage</td>
<td>➢ Strong revenue growth (close to/already profitable)</td>
</tr>
<tr>
<td>➢ Global potential and large market</td>
<td>➢ Commercial partnerships already established</td>
</tr>
<tr>
<td>➢ Dedicated and passionate founder</td>
<td>➢ Feasible growth plan</td>
</tr>
<tr>
<td>➢ Viable exit strategy (within 3-6 years)</td>
<td>➢ Seeking money to accelerate expansion</td>
</tr>
</tbody>
</table>
StartupAwards.SK, a true celebration of creative minds and innovative ideas

What is it?
StartupAwards.SK is the largest competition of innovative projects and companies (start-ups and spin-offs) from Slovakia.

Goals:
1. Connect world-class projects with investors and support technology transfer
2. Motivate students and youngsters towards entrepreneurship and creation of new businesses
3. Popularize Slovak inventions abroad as well as among the general public

Impact:
- Educational activities and roadshows across the foremost Slovak universities and innovation hubs
- Thousands of spectators, hundreds of applying projects
- Preparation of finalists for investor pitch at the two-day long mentoring&coaching session (Bootcamp)
- Invaluable experience and prizes designed to boost winning projects
Finalists 2014

Winners 2014

Digital
- staffino

Art & Design
- FOSALI
  fibre optic solutions & lighting

Science
- RESEARCH CENTRE
  UNIVERSITY OF ŽILINA

Society
- CropTek.
Visegrad countries cooperation – joint platform in Silicon Valley

What is it?
V4 – Silicon Valley Tech Match event, April 21-23, 2015
www.visegradstartups.com

Goals:
- Bring 12 startups from Visegrad countries to Silicon Valley
- Enhance visibility of the innovation & startup potential within V4 countries abroad
- Position the Visegrad concept of cooperation within the startup ecosystems
- Raise awareness of the need for closer cooperation among Visegrad countries
- Establish a Visegrad platform for startups in Silicon Valley

Impact:
- First-ever cooperation of Visegrad countries related to startups
- Showcase for a more structured and systematic collaboration
We welcome offers for cooperation and partnerships

Petra Lipnicka
Chairwoman, Neulogy

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